CITY OF OAKLAND

ATTENTION ALL PROSPECTIVE PROPOSERS

ADDENDUM NO. 2 to
REQUEST FOR QUALIFICATIONS (RFQ) #428547 – HOMELESSNESS SERVICES 2026-2028

Date: October 27, 2026

From: Finance | Procurement, Contracts & Purchasing Bureau | Contract Administration

To: Prospective Proposers

1. This Addendum No. 2 forms a part of the Request for Qualifications documents (RFQ) and modifies the original RFQ.

2. Acknowledge receipt of Addendum No. 2 in the space below and attach this signed document to your firm's proposal.

3. **Proposal submittal deadline has been extended from Friday, October 30, 2026, to Tuesday, November 10, 2026, at 2:00 p.m., PT.**

4. **The following sections have been modified to read as shown below.** Changes made to the original RFQ document are in **bold** print and highlighted, and deletions made have a ~~strike through.~~

Section II., Threshold Experience Requirements for Service Categories A. – H. (page 5)

Threshold Experience Requirements for Service Categories A. – H.:

- Five years' experience providing homelessness services described in RFQ submission.
- At least three projects or programs similar to those described in RFQ submission.
- At least two years' experience with Coordinated Entry, **or other relevant referral system for clients who cannot be appropriately processed within the standard Coordinated Entry System.**
- Clearly articulated strategy for addressing homelessness in historically underserved or under-resourced communities.
- ~~Provide case management and housing navigation services to people who have been experiencing homelessness.~~

Section II., E. Outreach and Engagement (page 7)

E. Outreach and Engagement		
Intervention Types	**Program Details**	**Priorities**
• Outreach Services • Clinical Outreach (Mental Health, Behavioral Health, Substance Use, Treatment Linkage)	• Street and community-based engagement connecting unsheltered people to housing and services. • Includes assessments, referrals, and document readiness support.	• Low-barrier, relationship-based outreach that prioritizes engagement with highly vulnerable unsheltered populations. • Coordination with the Coordinated Entry System (CES) **or other relevant referral system**, to ensure timely access to housing and services.

Section II., I. Management Services to Oversee the Acquisition & Rehab of Appropriate Buildings to Serve Homeless Individuals (page 8)

I. Management Services to Oversee the Acquisition & Rehab of Appropriate Buildings to Serve Homeless Individuals		
Acquisition & Rehab-specific qualifications and requirements: The City of Oakland Housing and Community Development Department (City) seeks qualified firm(s) or individual(s) (Consultant) with a minimum of three (3) years of experience in construction monitoring and/ or related fields, such as multifamily architecture, general contracting, or similar disciplines. At least one (1) of these years must include work performed within the following counties: San Francisco, San Mateo, Santa Clara, Contra Costa or Alameda. **Comparable experience in other counties will also be considered, with the final review and determination of acceptability at the City's discretion.** The City is seeking a consultant with demonstrated experience providing services to government agencies, with the capacity to deliver comprehensive construction risk management services.		
Intervention Types	**Program Details**	**Priorities**
• Management services to oversee acquisition and rehabilitation of appropriate buildings to serve homeless individuals • Management services to oversee new construction for homeless services programming • Management services to oversee site improvements of existing structures that serve the homeless community	• Provision of property management and/or project management services related to the acquisition, rehabilitation, or construction of facilities that provide housing or services for people experiencing homelessness • Oversight and coordination of subcontractors responsible for construction, rehabilitation, or physical improvements • Management of capital improvement projects for buildings where housing and/or services to formerly homeless people are being provided	• Ability to facilitate the timely creation of new housing through effective oversight of acquisition/rehab or new construction activities • Demonstrated track record of managing capital projects and improving existing facilities in a manner that extends long-term viability • Experience overseeing subcontractors and ensuring compliance with requirements of public funding sources used for capital projects

Section III., C., 7. Outcomes (page 23)

c. State~~ment certifying willingness and ability to meet the following outcome metrics:~~ **For those applying to Service Categories A and B, please provide a statement certifying willingness and ability to meet the following outcome metrics.**

Measurable Outcome	**Metric**
Exits to Permanent Housing	70%
Exits to homelessness	10%
Maintained or increased Income	90%
Increased health benefits	85%
HMIS data entered in a timely manner	80% within 3 days

Section III., E. EVALUATION OF QUALIFICATIONS for Service Categories A-H (page 25)

1. Thresholds

The following threshold requirements must be met in order to qualify for this RFQ:

a. Five years' experience providing housing and delivering services described in RFQ submission.

b. At least three projects or programs similar to those described in RFQ submission.

c. At least two years' experience with the Coordinated Entry system, **or other relevant referral system for clients who cannot be appropriately processed within the standard Coordinated Entry System.**

d. Clearly articulated strategy for addressing systemic drivers of homelessness and removing barriers to housing.

~~e. Provide case management services.~~

Section III., C., 8. (page 24) *Schedule E is no longer required.*

8. Submittals are validated using the following RFQ Checklist.

a Schedules (Required with submission)

~~**i. Schedule E - Project Consultant Team**~~
ii. Schedule I – Sanctuary City Contracting and Investment Ordinance
iii. Schedule O - Campaign Contribution Limits
iv. Schedule W – Border Wall Prohibition

Section IV., C., (page 56) ***Schedule E is no longer required.***

ATTACHMENT C2

(Stand-Alone Schedules Required with Proposal)

~~SCHEDULE E~~
~~(PROJECT CONSULTANT TEAM LISTING)~~

5. Please find the revised **Attachment A**, included herein this addendum.

6. Please find the following responses to questions received prior to the respective deadline identified in the RFQ.

Jack Schmidt

Jack Schmidt, Management Assistant

ADDENDUM NO. 2 ACKNOWLEDGED:

Signature of Proposer

Date

ADDENDUM NO. 2 to
RFQ #428547 – HOMELESSNESS SERVICES 2026-2028

Responses to Questions Received by
September 18, 2026

Q1: While we are very familiar with the Coordinated Entry system, in the past we have deliberately chosen not to apply for funding that requires coordinated entry due to the fact that we serve a specialized subset of unhoused women (namely women who have experienced domestic violence and women who have experienced substance abuse). Also, our clients have told us for years that they did not have a good experience in the coordinated entry system, which was another reason we haven't worked through coordinated entry historically, as we don't want our clients to fall through the cracks (which often happens with coordinated entry, unfortunately). Is this requirement of having 2 years of previous experience working with coordinated entry a hard and fast rule for applying for this RFQ?

A1: Addendum No. 2 now provides clear language on Threshold C to include experience with CE OR relevant DV systems.

Q2: A provider is currently funded by the City of Oakland to operate the Oakland PATH Rehousing Initiative (OPRI). Although their contract for the upcoming term (July 1, 2026–June 30, 2027) is still being finalized, once executed it will cover that period. Should this provider submit a response to the RFQ to seek continued funding for OPRI, or will the OPRI contract be renewed in future years through a different channel?

A2: The City may still proceed with current agreements. Agencies must respond to the RFQ for future funding opportunities.

Q3: The scope of work consists primarily of direct service categories (Permanent Supportive Housing, Outreach and Engagement, etc.) and includes direct service targets (e.g. 70% will exit to permanent housing). However, there are several questions that seem to pertain only to consultants, not service providers: 2a, 3a, 9a/b. Can you please clarify how providers of direct services should respond to these questions if these are not the personnel/positions being proposed and they do not use loaded rates for budgeting?

A3: The sections referenced in the question pertain to all applicants/proposers. For agencies providing direct services, please include information related to personnel directly involved in the service(s) included in the submittal.

Q4: Is there a fillable form available for the Attachment A - Relevant Experience Form?

A4: Please see the attached Attachment A included herein.

Q5: Would you be able to clarify which contracts/programs are associated with the Request for Qualifications (RFQ) for Homelessness Services for 2026–2028?

A5: Please see Answer 2, above.

Q6: Are grantees required to give 50% of their business to local small businesses? Would this include purchasing program supplies, hiring people, or other?

A6: Please see Section III – A. General Information, 3. Local and Small Local Business Enterprise Program (L/SLBE), page 9 of the Solicitation. In general, there is a 50% local business participation requirement on all

professional services contracts at or over $50,000, unless adjusted by an Availability Analysis or waived by City Council action. Grants are not subject to these requirements.

Q7: What's the difference between consultant and project manager, in question # 8, references?

A7: The prime consultant is the lead contractor or respondent. The project manager may be the person responsible for overseeing day-to-day project execution.

Q8: L/SLBE and workforce composition - please define. Is this based on an organization's budget, # of employees or something else?

A8: Please see Attachment D: City Schedules and Policies, #5 Schedule E-2 (Oakland Workforce Verification Form.

Q9: Experience providing services to government agencies – threshold – please clarify: Construction monitoring – does this mean the building contractor or organization staff development team? Services – is this applicable to this question?

A9: Construction monitoring refers to the proposer/applicant organization's experience, including its development staff or designated representatives, in overseeing and coordinating construction activities, including project schedules, budgets, contractor performance, and compliance with applicable requirements. It does not refer exclusively to the general contractor's construction experience.
Experience providing supportive services is separate from construction monitoring and should be addressed under the applicable supportive services qualifications.

Q10: May a prime applicant satisfy required experience through the documented experience of one named subcontracted operating partner, or must the prime independently meet every experience threshold?

A10: All proposed qualifications of both prime bidders and subcontractors will be taken into consideration when reviewing,

Q11: May a provider remain the prime applicant and property owner while one qualified operator supplies Coordinated Entry, HMIS, case-management, housing-navigation, staffing, and outcome experience?

A11: Yes, see Answer 10.

Q12: Must a separate complete narrative and Attachment A set be submitted for each service category, or may one response identify evidence applicable to multiple categories?

A12: While only one narrative may be submitted for a submission including multiple service categories, the Attachment A must be filled out for every service category included in the application.

Q13: What documentation will the City accept to establish the required years of relevant experience when the provider has hosted community services at its own site and a named operator will perform specialized homelessness-services functions?

A13: Relevant experience must be detailed in both the Attachment A for every service category the proposer/applicant is submitting, as well as within the narrative. Providing accurate details in response to the narrative questions and section in Attachment A will suffice for documentation.

Q14: What site-control documentation is required?

A14: This level of information is not required with this application.

Q15: Does qualification under this RFQ provide eligibility only for service and construction/project-management contracts, or may a future task order also pay necessary rehabilitation and accessibility costs at an applicant-owned service site?

A15: This RFQ will only collect vendor qualifications and not review specific proposal details.

Q16: May City-funded homelessness services operate in approved lower-level and exterior areas while an upper-level housing concept is separately developed with another public system, provided eligibility, scopes, budgets, records, invoices, and reporting are fully separated?

A16: This RFQ will only collect vendor qualifications and not review specific proposal details.

Q17: Regarding the City's RFQ for Homelessness Services for 2026-2028, the RFQ instructions state that the City is looking for prime contractors who are qualified consulting firms. However, the Schedule E – Project Consultant Team Listing states that "At the time of submittal of Schedule E (for professional services), some L/SLBE-participation must be proposed in order to satisfy the requirement at the time of submission. If zero participation is presented, the proposal will not be accepted." We are a consulting firm proposing for one category that would not include partnership with any L/SLBEs. Will our RFQ submission qualify?

A17: Firms are not required to submit a Schedule E for their Request for Qualifications (RFQ) submission. At the Request for Proposal (RFP) stage, Local/Small Local Business participation may be required for professional services agreements. If so, the proposals submitted for RFPs must include a Schedule E that meets the requirement to propose some L/SLBE participation at the time submitting a proposal.

Q18: Are there fillable forms or Word versions of required schedules?

A18: Fillable forms or Word versions of required schedules are not currently available.

Q19: In Attachment A, the third block is for # of units. Most of our contracts identify # of people served in the contract term not units – how should we answer this? Does the City only and specifically want our unit capacity – or is the City interested in how many served in the example? i.e. "serve 100 participants a year "…or simple what our bed count is regardless of people served, "i.e. 30 beds."

A19: Attachment A has been revised to include the number of people served.

Q20: The RFQ establishes page limits for several proposal elements but does not specify formatting standards. Please confirm the minimum font size, font type, margins, and line spacing the City expects.

A20: The City has not specified minimum requirements for font size, font type, margins, or line spacing.

Q21: Section III.C.2 (Organization), III.C.3 (Project Personnel), III.C.8 (References), and III.C.9 (Billing Rates) do not state page limits. Please confirm that no maximum applies to these sections, and whether there is an overall page limit for the complete submission.

A21: There are no specified page limits for non-narrative sections, including the ones listed above.

Q22: The page limits in Section III.C.4 (Relevant Experience, maximum 3 pages) and Section III.C.5 (Approach to Addressing Homelessness, maximum 5 pages) are stated as flat maximums. Because Attachment A is required per service category and scoring is conducted per service category, please

clarify whether these page limits apply to the submission as a whole or separately to each service category for which qualifications are submitted?

A22: Stated in the RFQ, Attachment A must be included for each service category in which the proposer/applicant is applying, and will not count towards the page maximum in section 4. Relevant Experience.

Q23: Section III.D.3 permits rejection of a submittal not organized in the required format. Please confirm whether responses should be assembled in the order the elements appear in Section III.C, and whether a table of contents is expected.

A23: Submissions should be organized in the order outlined in section C. "REQUIRED PROPOSAL ELEMENTS AND FORMAT." A table of contents is not expected.

Q24: Is a cover page required? If so, is it counted against any page limit?

A24: A cover page is not required, but if used, it will not be counted towards maximum page limits.

Q25: Section III.B states that all proposals must include the project name, submittal date, and time due on the documents. Please clarify whether this information is required on a cover page only, or in a header or footer on every page.

A25: The project name, submittal date and time due is required only once. It does not need to be included in a header or footer on every page.

Q26: For respondents submitting qualifications in multiple service categories, where should the completed Attachment A forms be placed: immediately following the Relevant Experience narrative, or collected as an appendix at the end of the submission?

A26: Attachment A should be placed at the end of the submission.

Q27: Does iSupplier support multiple file attachments per submission, or must respondents upload a single combined document? Please also confirm the acceptable file format (PDF or Word).

A27: iSupplier supports multiple file attachments, however, a single combined .pdf is preferred. For any technical issues, please contact isupplier@oaklandca.gov.

Q28: Should the Project Personnel resumes required under Section III.C.3 be uploaded as a separate attachment, or included within the main combined proposal document?

A28: Project Personnel resumes should be combined with the main proposal document.

Q29: Section III.C.3 requires a detailed resume for the proposed project/program manager. Because this RFQ establishes a qualified provider pool rather than awarding a defined scope of work, specific project managers cannot yet be assigned. Should respondents name the personnel who would most likely serve in these roles, or is it acceptable to identify them by classification and provide resumes at the time of a subsequent project-specific solicitation?

A29: Please include the personnel most likely to serve in the roles related to the project. Personnel may be adjusted prior to contract finalization.

Q30: Attachment A includes fields for number of units and the date the property manager/operator role commenced, which appear oriented toward property-based housing programs. For service-based categories such as Outreach and Engagement, Health/Hygiene/Basic Needs, and Supplemental and

Clinical Services, how should these fields be completed? Would the City prefer that respondents mark them not applicable, or substitute an equivalent measure such as number of clients served and program start date?

A30: Please see Answer 19.

Q31: The outcome metrics in Section III.C.7.c include 70% exits to permanent housing, which appears oriented toward housing-placement programs. For categories serving clients already residing in permanent supportive housing, or for service-only categories where the respondent is not the housing provider, do the same targets apply, or are targets established on a category-specific or project-specific basis at the time of contracting?

A31: Section III.C.7.c has been amended.

Q32: Are the hourly rates submitted with this RFQ binding as maximum rates for subsequent informal RFPs issued to the Qualified Service Provider pool during the 2026-2028 term, or may rates be re-proposed at the time of each project-specific solicitation?

A32: The hourly rates submitted are not binding.

Q33: If the rates are binding, may respondents include an annual escalation factor to account for wage growth over the term? If so, in what format should it be presented?

A33: Please see Answer 32.

Q34: For respondents submitting qualifications in multiple service categories, is a single agency-wide rate schedule acceptable, or does the City require a separate rate schedule for each category?

A34: Single agency rate sheet including all rates relevant to submitted categories is acceptable.

Q35: A provider is a Federally Qualified Health Center. A portion of the clinical services contemplated under Service Category D is reimbursed through Medi-Cal PPS encounter rates or CalAIM per-member-per-month rates rather than on an hourly basis. How does the City prefer that respondents represent these positions within an all-inclusive hourly rate schedule?

A35: Please specify where a per-month rate is applicable and why.

Q36: For positions whose scope is not yet defined because specific projects have not been identified, is it acceptable to submit rates by staff classification only, without tying classifications to a particular program or project?

A36: Yes.

Q37: In the Project Personnel section, re-the request for resumes for the 1-principal in charge, 2-lead person, and 3-project/program manager, this would be 1-our CEO, 2-staff overseeing that service category (e.g. a Director who oversees more than one program), and 3-program manager for each distinct intervention type we are describing? For example, we will submit qualifications for A. Emergency Shelter and Interim Housing Intervention, and we have a senior staff person who is the lead person, but for each of the different intervention types (emergency shelter, interim shelter, community cabins, safe parking sites) there might be a different program manager, so you will need a resume for each one, correct?

A37: Yes.

Q38: In the References section, re: the request for 2 references for the program manager, do you need 2 references for EACH program manager we submit resumes for (related to question 1)?

A38: Yes.

Q39: My team and I are planning to select a set of four specific service categories to respond to in our application. All four happen to fall in Categories A-H. In our application, when we distinguish between "Threshold Experience Requirements" and "Preferences," may we submit a single response for the former (Threshold) and individual responses for each service category in the latter (Preferences)? Or instead, for each of the four categories should we prepare answers to the Threshold and Preferences sections?

A39: Responses should follow the components listed in Section "C. Required Proposal Element and Format", which may reference Threshold and Preferences, but do not require isolated responses.

Q40: Page 21, Required Elements, Personnel: Should we provide information on proposed personnel beyond the three named roles?

A40: Please only submit information on proposed roles.

Q41: Page 22, Required Elements, 5. Approach: For those responding only to Category H, how are we supposed to answer all the questions in Approach to Addressing Homelessness?

A41: Please describe bullets a-f within five pages, as noted in the RFQ instructions.

Q42: Page 23, Required Elements, 6. Approach: For those responding only to Category H, how are we supposed to answer all the questions in Approach to Removing Barriers?

A42: Please describe bullets a-c within two pages, as noted in the RFQ instructions.

Q43: Page 23, Required Elements, 7. Outcomes: For those responding only to Category H, how are we supposed to answer all the questions in Outcomes?

A43: Please describe bullets a-c within two pages, as noted in the RFQ instructions.

Q44: Page 23, Required Elements, References: Please clarify reference requirements: Are these specific to the individuals proposed? The company? Both?

A44: Please provide references as appropriate for both the Prime consultant(s) (which may be an organization, firm, or individual) and proposed project manager(s).

Q45: Page 25-26, Scoring, Organizational Capacity: How are we supposed to detail the items under scoring for Organizational Capacity (workload, multiple projects, financial stability)? They're not asked for above.

A45: Organizational capacity will be scored by a review of all relevant responses.

Q46: Page 26, Scoring, Approaches: How will points be awarded in d. and e. Approach sections for those responding only to Category H?

A46: Proposers/applicants submitting as Technical Assistance/ Program Consultation applicants should have an understanding of how their work may contribute to ending homelessness and be able to articulate how the proposed services would support this effort, even if it is indirectly.

Q47: Page 26, Scoring, Past Performance: Same points question for Past Performance Outcomes for those only in Category H.

A47: Proposers/applicants submitting as Technical Assistance/ Program Consultation applicants should detail how their work has previously contributed to ending homelessness.

Q48: Page 5, Scope, Threshold Experience Requirements: Do those responding only to Category H need to have the following experience, "Provide case management and housing navigation services to people who have been experiencing homelessness."?

A48: This requirement has been removed per this addendum.

Q49: Page 9, General, L/SLBE (and other places including page 73, Schedule E): Do we need L/SLBE participation for this response? Or only for actual projects?

A49: Please see response for Q17.

Q50: Page 9, General, L/SLBE (and other places including page 73, Schedule E): Do we anticipate these contracts being at or over $50k? (re: L/SLBE requirements)

A50: This is a request for qualifications, which only collects the qualifications of interested vendors for future projects, therefore no budget is provided. Budget amounts and details will be finalized *during* contract negotiations based on available funds and qualified vendor submissions.

Q51: Attachment A: What do we do about fields that are not relevant to our projects (address, # units, date role commenced)?

A51: Attachment A has been amended.

Q52: On Section 3, project personnel, is this indicating all of our organization staff including all of them – is it the full organization? What should be indicated?

A52: All relevant staff who may be involved in the proposer/applicant's proposed services.

Q53: For the Schedules – Schedule E, does it apply for direct services or it more applicable facilities contract? Or contract that is building the facility.

A53: L/SLBE requirements will vary based on the scope and will be determined at the time of subsequent RFP.

Q54: Who should be responding to this RFQ. Is it correct to understand that all of the existing agencies should apply to be considered and operate programs and should we apply? Is this for existing programs or a vendor pool?

A54: Please see Answer 2.

Q55: The RFQ contains several references to consultants. Is it for consultants or for service providers?

A55: This RFQ is for any organizations, firms, agencies, consultants, or individuals that would like to submit their qualifications for Homelessness Services throughout 2026 – 2028.

Q56: After a previous RFQ, that some projects did not have allocated budgets. Is there any visibility into the plans moving forward?

A56: Budgets will be decided upon contract negotiation; this proposal is only seeking qualifications.

Q57: Do nonprofits need to provide a business license?

A57: If selected for an award, all entities shall obtain or provide proof of having a current City of Oakland Business Tax Certificate.

Q58: What needs to be submitted per project? Attachment A is required per project but can the narrative questions or other items be consolidated and submitted once?

A58: Only Attachment A is required to be submitted per categories, all other responses can be consolidated.

Q59: Why does Marin County experience not count towards the experience requirement?

A59: Section II., I. Management Services to Oversee the Acquisition & Rehab of Appropriate Buildings to Serve Homeless Individuals (page 8 of the RFQ) has been revised per this addendum. Comparable experience in other counties will also be considered, with the final review and determination of acceptability at the City's discretion.

Q60: How are billing rates being requested when there is not project information available? We would like to avoid providing a misleading quote.

A60: Billing rates should be proposed based on the relevant staff being proposed.

Q61: Since this is a request for qualifications, will there be further negotiations for the contract? Also, if we are putting in a schedule based on averages, will there be further discussion for the needs of the site?

A61: Yes. This phase is only seeking qualifications; contract details will be finalized upon further negotiations.

Q62: What are the general contracting services needed?

A62: Services needed are detailed in Section "II. Scope of Services".

Q63: If a provider is submitting qualifications for multiple services in one submission, what items should be consolidated?

A63: Only Attachment A should be submitted individually based on service category, all other elements must be combined.

Q64: Do word limits for each question apply for one or more categories?

A64: Each section has outlined page limits, not word count. Sections with no page limits listed are not restricted to specified page count.

Q65: Is Attachment A the only thing that needs to be submitted for multiple applications?

A65: See Answer 63.

Q66: What needs to be separated out in the narrative? Considering that we are applying for a majority of categories and have page maximums to abide by.

A66: See Answer 63.

Q67: Within Category G, would enhanced care management, Individual Placement Support, and Behavioral Health Services count?

A67: These examples could acceptably be placed in either Service Category D "Supplemental and Clinical Services" OR Service Category G "Innovation", depending on the details of the project.

Q68: Can we understand why Marin County programming does not count towards comparable experience?

A68:Please see Answer 59.

Q69: Is there an anticipated budget for this RFQ?

A69: This is a request for qualifications, which only collects the qualifications of interested vendors for future projects, therefore no budget is provided. Budget amounts and details will be finalized *during* contract negotiations based on available funds and qualified vendor submissions.

Q70: Technical/legal/financial requirements to qualify as a vendor?

A70: Please reference the RFQ for requirements. Please see Attachment B, Sample Professional Service Agreement, for sample contract requirements for professional services.

Q71: In the Innovation category: are the listed examples exhaustive, or can we propose something different?

A71: Applicants/proposers are encouraged to propose new ideas not listed in the RFQ.

Q72: Where can we find the complete list of application questions and word count requirement in the RFQ?

A72: Section C. SUBMITTAL REQUIREMENTS details all needed proposal components.

Q73: Attachment A Relevant Experience: Is it acceptable to overlap/repeat experiences for several of the service categories we are applying for?

A73: Yes.

Q74: Prime Consultant's business-related references, giving name, company, address, telephone number and business relationship. Is it acceptable to overlap/repeat REFERENCES for several of the service categories we are applying for?

A74: Yes.

Q75: Source of funding for interim housing/safe parking. $1.2 million allocated in mid-cycle budget? What interventions are currently planned to be funded by this?

A75: Please see Answer 50.

Q76: Clarification: Is there an anticipated budget for Section H?

A76: Please see Answer 50.

Q77: What is the difference between the Prime Consultant and Project Manager in terms of the references?

A77: The references should reflect the experience and expertise applicable to the requirements of the RFQ.

Q78: Regarding billing rates, how does the city want us to provide this with no project in mind? All staff patterns are based on the project type at hand.

A78: Billing rates should be proposed based on the general services proposed.

Q79: Schedule O, do we need to complete this? It asks for the city to fill out and sign the first part of the form.

A79: Schedule O is required as part of the proposal. Please complete all applicable sections. Sections to be completed by City Staff may be left blank.

Q80: Someone mentioned that Marin County experience might not count toward "comparable experience." I didn't see that restriction anywhere in the RFQ — the Threshold Experience Requirements for Service Categories A–H just ask for five years of homelessness services experience and three similar projects, with Alameda County experience listed only as a preference, not a requirement. Can you clarify whether experience needs to be within a specific geography to count as "comparable," and if so, does that apply to San Mateo and Santa Clara County experience as well?

A80: County-specific requirements are only required for Service category I “Management Services to Oversee the Acquisition & Rehab of Appropriate Buildings to Serve Homeless Individuals”.

Q81: When submitting the RFQ onto iSupplier, does it have to be a consolidated one pdf for all the sections needed, including the schedules?

A81: A single, combined .pdf is preferred.

Q82: Do you have a recommendation on how to label the multiple Attachment A's - given we are submitting one per category? (and we are submitting 6 categories potentially).

A82: Please add at the end of the combined submission package.

Q83: Where can we find the Schedule N?

A83: Schedule N is included in the RFQ, Attachment C. It can also be found here: https://www.oaklandca.gov/files/assets/city/v/1/workplace-employment-standards/schedule-n-living-wage.pdf

Attachment A - Relevant Experience
Revised as of October 27, 2026

Please provide at least three examples of relevant experience in the below form for each service category in which your organization is applying.

Scope of Services Category Name: _____

Project/Program #1

Project Name	
Address	
# of Units / Max People Served at One Time	
Homelessness Target Population **(ie: chronic homeless, homeless, at-risk of homelessness)**	
Other Target Populations (ie: TAY, seniors, people with behavioral health challenges, etc.)	
Date of program/project start and end	

Project/Program #2

Project Name	
Address	
# of Units / Max People Served at One Time	
Homelessness Target Population **(ie: chronic homeless, homeless, at-risk of homelessness)**	

Other Target Populations (ie: TAY, seniors, people with behavioral health challenges, etc.)	
Date of program/project start and end	

Project/Program #3

Project Name	
Address	
# of Units / Max People Served at One Time	
Homelessness Target Population **(ie: chronic homeless, homeless, at-risk of homelessness)**	
Other Target Populations (ie: TAY, seniors, people with behavioral health challenges, etc.)	
Date of program/project start and end	